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# Multi-Stratification for Outlier Detection based on the Graphical Model : Evaluation by Chow Test and AIC

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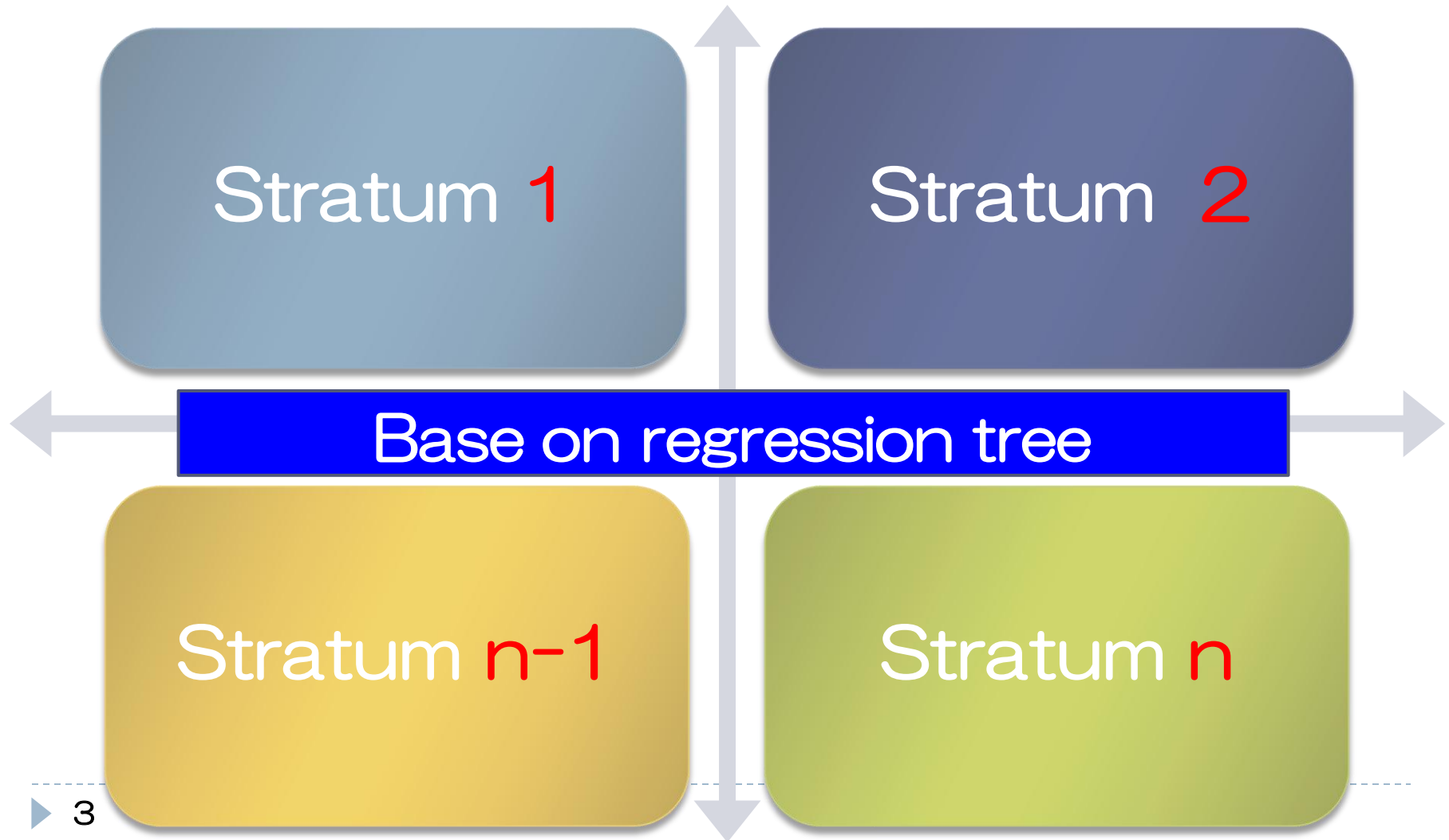
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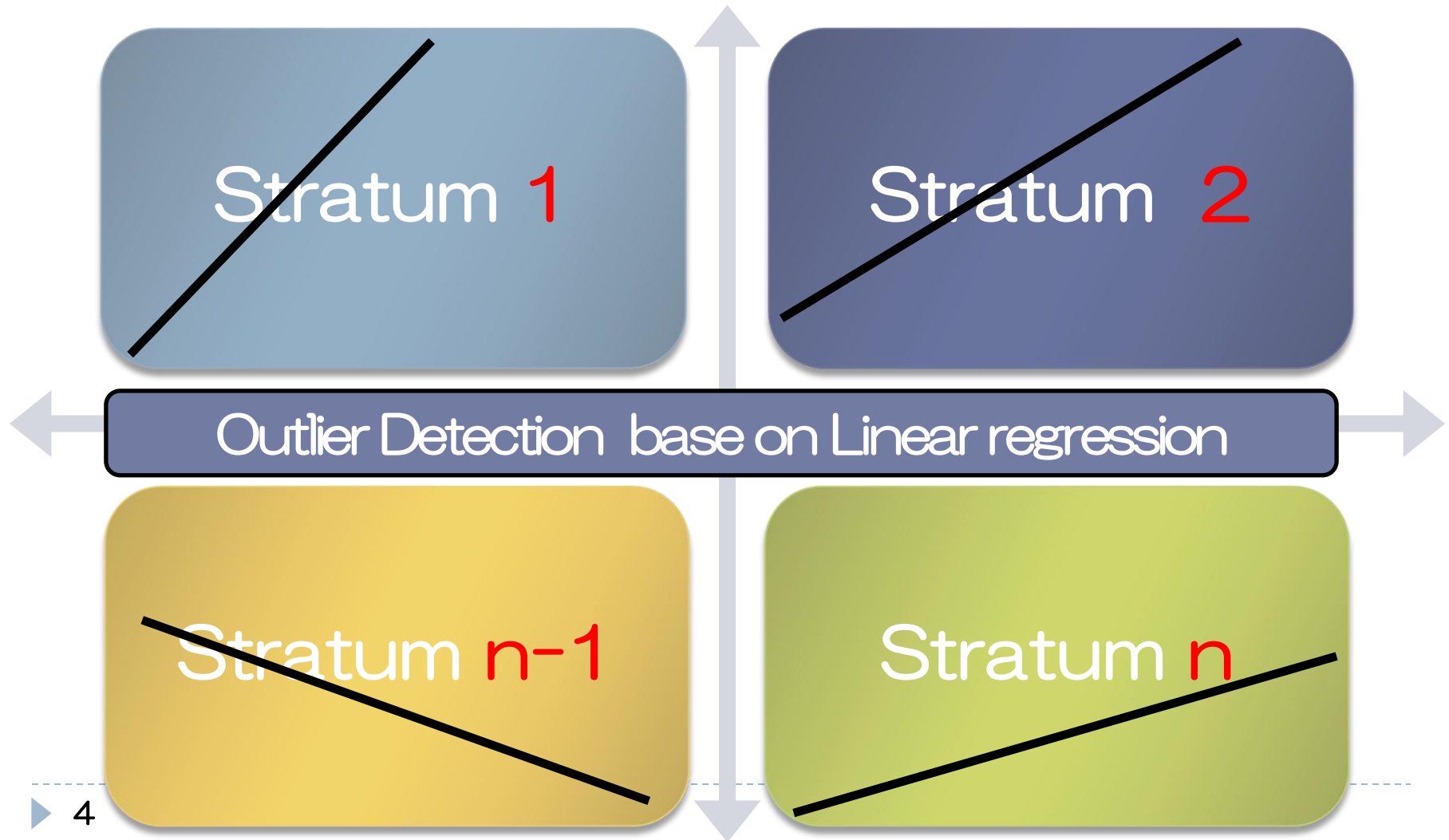
# 1. Purpose

## Multi-Stratification for Outlier Detection



# 1. Purpose

## Multi-Stratification for Outlier Detection



# 1.1 Relationship of each variable

## Profit and Loss Statement

Dependent variable

Sales (Incomes)

Explanatory variable

Gross Profit

Cost of Sales

Operating Profit

Selling, General and Administrative Expenses

Wages and Salaries

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o

$$\text{Expenses} = \text{Sales} - (\text{Cost of Sales} + \text{SGA})$$

# 1.2 Accounting items(Ratio), Tabulation of Enterprises

| Item                     | Wholesale and<br>Retail Trade | Manufacturing |
|--------------------------|-------------------------------|---------------|
| <b>Sales (Income)</b>    | <u>100.0</u>                  | <u>100.0</u>  |
| Expenses *2              | 97.2                          | 96.1          |
| Cost of sales            | 78.9                          | 77.7          |
| Gross profit *3          | 21.1                          | 22.3          |
| SGA *1                   | 18.3                          | 18.4          |
| Operating profit *4      | 2.8                           | 3.9           |
| Total wages and salaries | 7.1                           | 11.1          |

Data source: the 2012 Economic Census for Business Activity, Tabulation of Enterprises Table 8 in the preliminary summary, Statistics Bureau of Japan

- \*1 SGA: Selling and Generally Administrative expenses
- \*2 Expenses = Sales - (Cost of sales + SGA)
- \*3 Gross profit = Expense - Cost of sales
- \*4 Operating profit = Gross profit - SGA

# 1.3 Correlation coefficient between each accounting item

Correlation coefficient for the Sales is also as high as 0.9 or more.

|                     | Sales<br>(Income) | Expenses | Cost of<br>Sales | Gross<br>profit | SGA   | Operating<br>profit | TWS   |
|---------------------|-------------------|----------|------------------|-----------------|-------|---------------------|-------|
| Sales<br>(Income)   | 1.000             |          |                  |                 |       |                     |       |
| Expenses            | 1.000             | 1.000    |                  |                 |       |                     |       |
| Cost of<br>sales    | 0.999             | 0.999    | 1.000            |                 |       |                     |       |
| Gross<br>profit     | 0.988             | 0.987    | 0.981            | 1.000           |       |                     |       |
| SGA                 | 0.990             | 0.989    | 0.983            | 0.999           | 1.000 |                     |       |
| Operating<br>profit | 0.953             | 0.950    | 0.943            | 0.979           | 0.970 | 1.000               |       |
| TWS                 | 0.950             | 0.948    | 0.943            | 0.960           | 0.955 | 0.961               | 1.000 |

# 2 Background

The 2012 Economic Census for Business Activity was held in Japan.

**Targets :**

Establishments in some of the Industries,

**Items:**

Sales in accounting

All establishments,  
Main accounting items



It is possible to extraction of optimal boundary value in each stratification



**Methods:**

- Histogram
- Box plot
- Multi variable analysis, etc.





# Kind of histogram analysis :

## Evaluation for each method based on the AIC

| Sample size                               | 10     | 20     | 30     | 50     | 100    | 200      | 500      | 1000      |
|---|--------|--------|--------|--------|--------|----------|----------|-----------|
| Minimum                                   | 14.937 | 17.879 | 18.450 | 16.874 | 16.825 | 16.961   | 15.714   | 14.937    |
| Maximum                                   | 24.699 | 23.699 | 25.359 | 23.770 | 26.153 | 27.659   | 26.347   | 27.383    |
| Sample mean                               | 20.657 | 21.021 | 21.296 | 20.227 | 21.217 | 21.024   | 21.034   | 20.980    |
| USSD *1                                   | 3.273  | 1.590  | 1.676  | 1.628  | 1.929  | 2.025    | 1.927    | 2.021     |
| IQR                                       | 3.430  | 2.299  | 1.755  | 2.330  | 2.719  | 3.087    | 2.865    | 2.793     |
| <b>(i) Sturges' formula</b>               |        |        |        |        |        |          |          |           |
| Num. of bins                              | 4      | 5      | 6      | 7      | 8      | 9        | 10       | 11        |
| AIC                                       | 40.04  | 99.51  | 168.76 | 322.31 | 757.99 | 1,764.22 | 5,275.23 | -         |
| <b>(ii) Scott's normal reference rule</b> |        |        |        |        |        |          |          |           |
| Num. of bins                              | 2      | 3      | 4      | 5      | 7      | 9        | 13       | 18        |
| AIC                                       | 34.85  | 95.02  | 164.66 | 318.86 | 761.87 | 1,774.81 | 5,303.48 | 11,943.10 |
| <b>(iii) Freedman-Diaconis' choice</b>    |        |        |        |        |        |          |          |           |
| Num. of bins                              | 4      | 4      | 7      | 6      | 8      | 11       | 15       | 23        |
| AIC                                       | 42.92  | 99.55  | 177.62 | 323.63 | 767.23 | 1,782.76 | 5,315.59 | 11,972.54 |

# Verification Procedures

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3. Data Analysis by Regression Tree



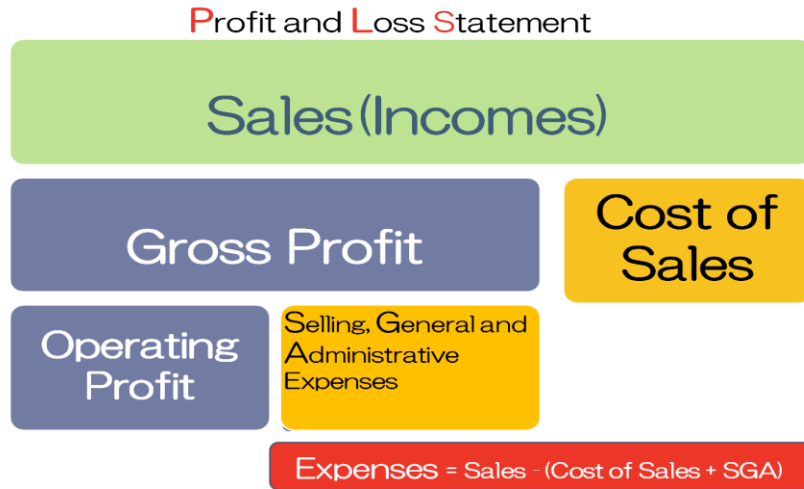
4. Evaluation of Boundary value  
by Chow Test



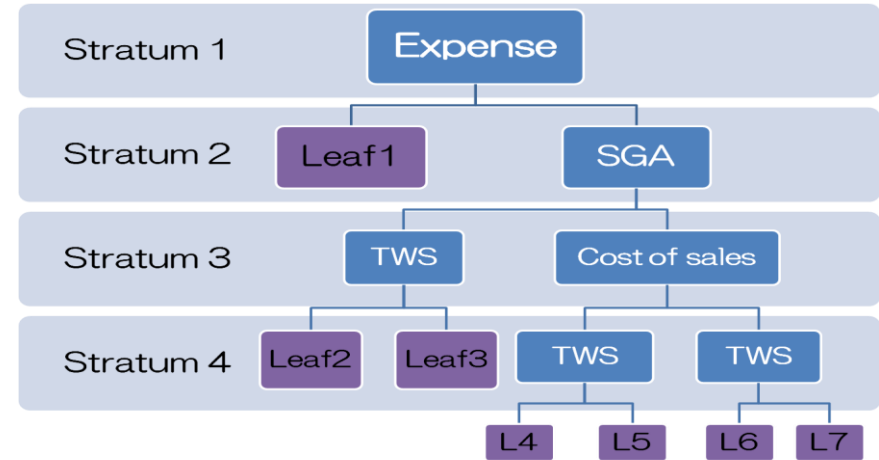
5. Evaluation of Linear Regression Analysis  
for Chow Test by AIC

# Illustrate of Verification Procedures

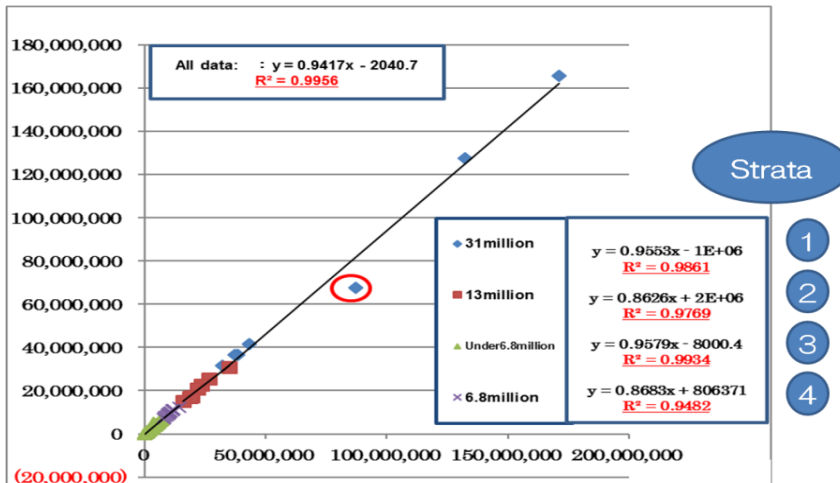
## ① Data Analysis



## ② Stratified based on regression tree



## ③ Evaluation of Boundary value



## ④ Linear Regression Analysis

| Coefficient | (Intercept) | Expense | Cost of sales | SGA   | TWS    | df | AIC             |
|-------------|-------------|---------|---------------|-------|--------|----|-----------------|
| lm All      | 4605.5      | 1.021   | -0.026        | 0.236 | -0.060 | 6  | <u>18,917.4</u> |
| lm 1        | -1679.7     |         | 1.042         | 0.346 | 2.075  | 5  | 22,158.6        |
| lm 2        | -12023.5    |         | 1.083         |       | 2.457  | 4  | 22,167.0        |
| lm 3        | 146400.0    |         | 1.023         | 1.263 |        | 4  | 22,293.6        |
| lm 4        | 267900.0    |         | 1.296         |       |        | 3  | 22,489.0        |

# Data Analysis

## 1. Data set

- ▶ The 2012 Economic Census for Business Activity, Tabulation of Enterprises Table 8 in the preliminary summary
- ▶ Dependent variable : **Sales (Income)**
- ▶ Explanatory variable : Expenses, so on

## 2. Method

- ▶ The introduction of Regression Tree
- ▶ R package of “mvpart”

## 3. Evaluation

- ▶ Boundary value by Chow Test and AIC

# List of calculation for histogram by Sturges' formula

| No | Data section |             | (1)                                | (2)              | (3)              | (4)          | (5)          | (6)         | (7)    |
|----|--------------|-------------|------------------------------------|------------------|------------------|--------------|--------------|-------------|--------|
|    | Minimum      | Maximum     | Freq. ratio<br>(Theoretical value) | Cumulative freq. | Freq.<br>(n=721) | Ratio of (3) | Ratio of (2) | (3) × Ln(4) | Ln(3)! |
| 1  | 89           | 17,130,280  | 0.95907                            | 0.959            | 708              | 0.982        | 0.982        | -12.9       | —      |
| 2  | 171,30,280   | 34,260,471  | 0.04081                            | 1                | 6                | 0.008        | 0.990        | -28.7       | 6.579  |
| 3  | 34,260,471   | 51,390,662  | 0.00012                            | 1                | 4                | 0.006        | 0.996        | -20.8       | 3.178  |
| 4  | 51,390,662   | 685,20,853  | 1.1E-08                            | 1                | 0                | 0            | 0.996        | 0           | 0      |
| 5  | 68,520,853   | 85,651,044  | 2.8E-14                            | 1                | 0                | 0            | 0.996        | 0           | 0      |
| 6  | 85,651,044   | 102,781,235 | 0                                  | 1                | 0                | 0            | 0.996        | 0           | 0      |
| 7  | 102,781,235  | 119,911,426 | 0                                  | 1                | 0                | 0            | 0.996        | 0           | 0      |
| 8  | 119,911,426  | 137,041,617 | 0                                  | 1                | 1                | 0.001        | 0.997        | -6.58       | 0      |
| 9  | 137,041,617  | 154,171,808 | 0                                  | 1                | 0                | 0            | 0.997        | 0           | 0      |
| 10 | 154,171,808  | 171,301,999 | 0                                  | 1                | 1                | 0.001        | 0.999        | -6.58       | 0      |

$$AIC = (-2) \times (-6.58 - 0) + 2(10-1) = \underline{31.16}$$

# 3. Data Analysis by Regression Tree

Tree-based model has various main advantages:

(i) Simple to understand and interpret

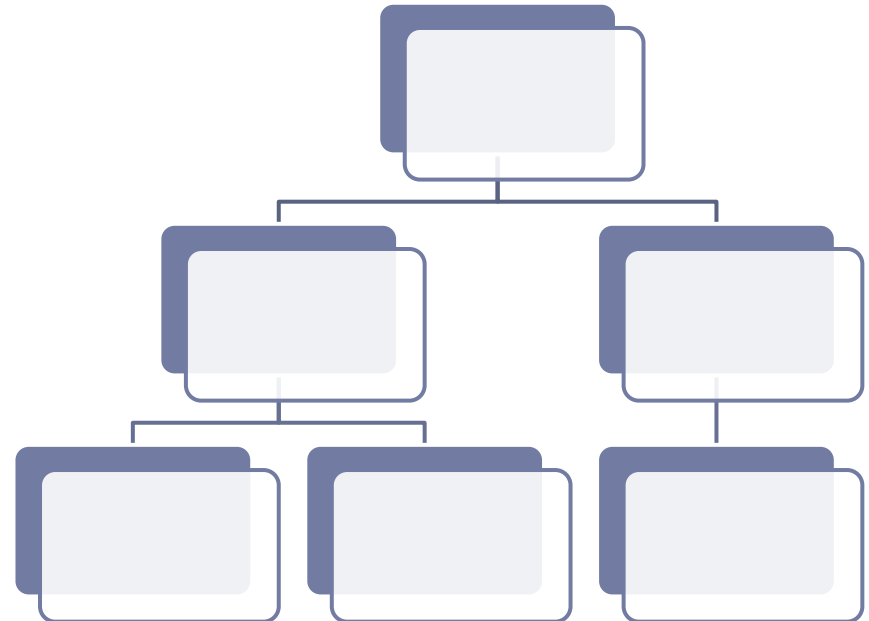
$$GI = 1 - \sum_{i=1}^n [p(i|t)]^2 \quad \text{GI: Gini index}$$

(ii) Able to handle both numerical and categorical data

(iii) Uses a white box model and probabilistic graphical model

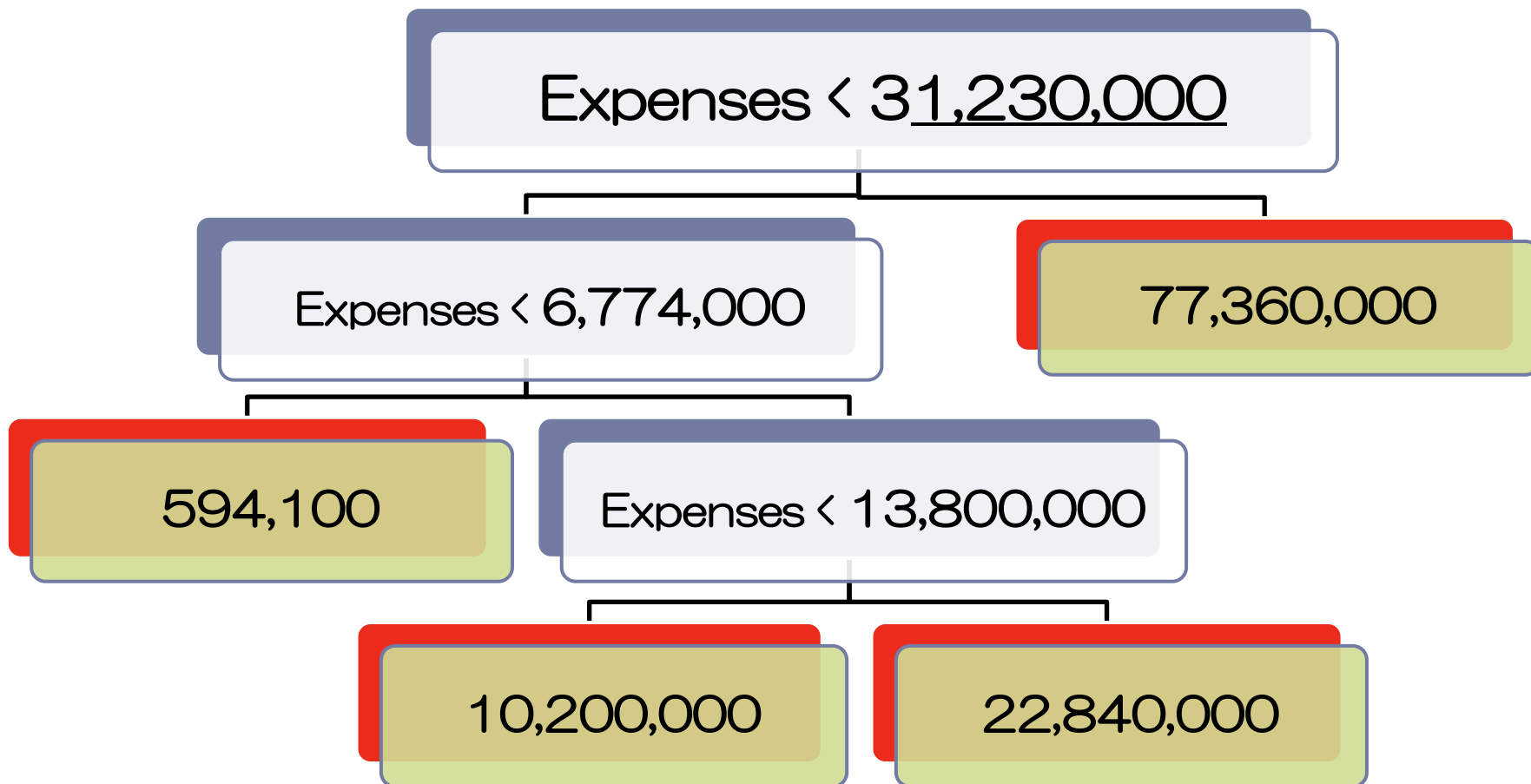
(iv) Performs well with large datasets

(v) Supervised learning, and prediction



## 3.1 Result of Analysis

- ▶ The Sales is computed by the Expenses in the explanatory variable.



## 3.2 Analysis Results by Other Variables

(i) When omitted the Expenses:

| Node), Split                              | n   | Deviance  | Y value      |
|---|-----|-----------|--------------|
| 1) root                                   | 543 | 5.643E+16 | 2,125,002    |
| 2) SGA < <u>4,577,904</u>                 | 536 | 4.84E+15  | 1,263,691    |
| 4) wages and salaries < <u>784,186.5</u>  | 510 | 5.39E+14  | 735,514 *    |
| 5) wages and salaries >= <u>784,186.5</u> | 26  | 1.37E+15  | 11,624,090 * |
| 3) SGA >= <u>4,577,904</u>                | 7   | 2.07E+16  | 68,076,790 * |

The SGA and the wages and salaries are effective to split, the sales is divided by three classes.

(ii) When omitted the Expenses and SGA:

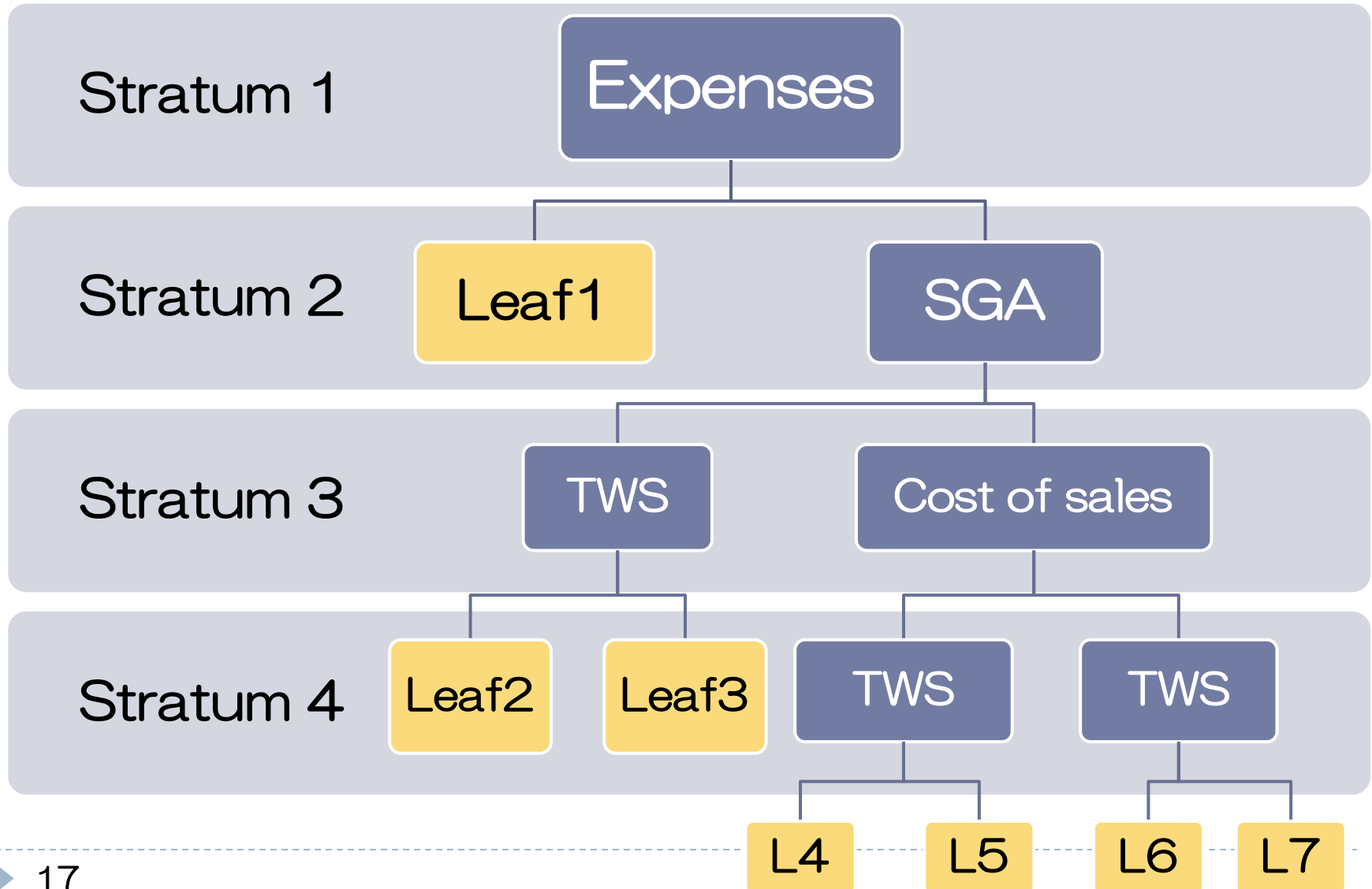
The Sales is divided four classes.

(iii) When omitted the Expenses, SGA and Cost of sales:

The Sales is divided four classes.

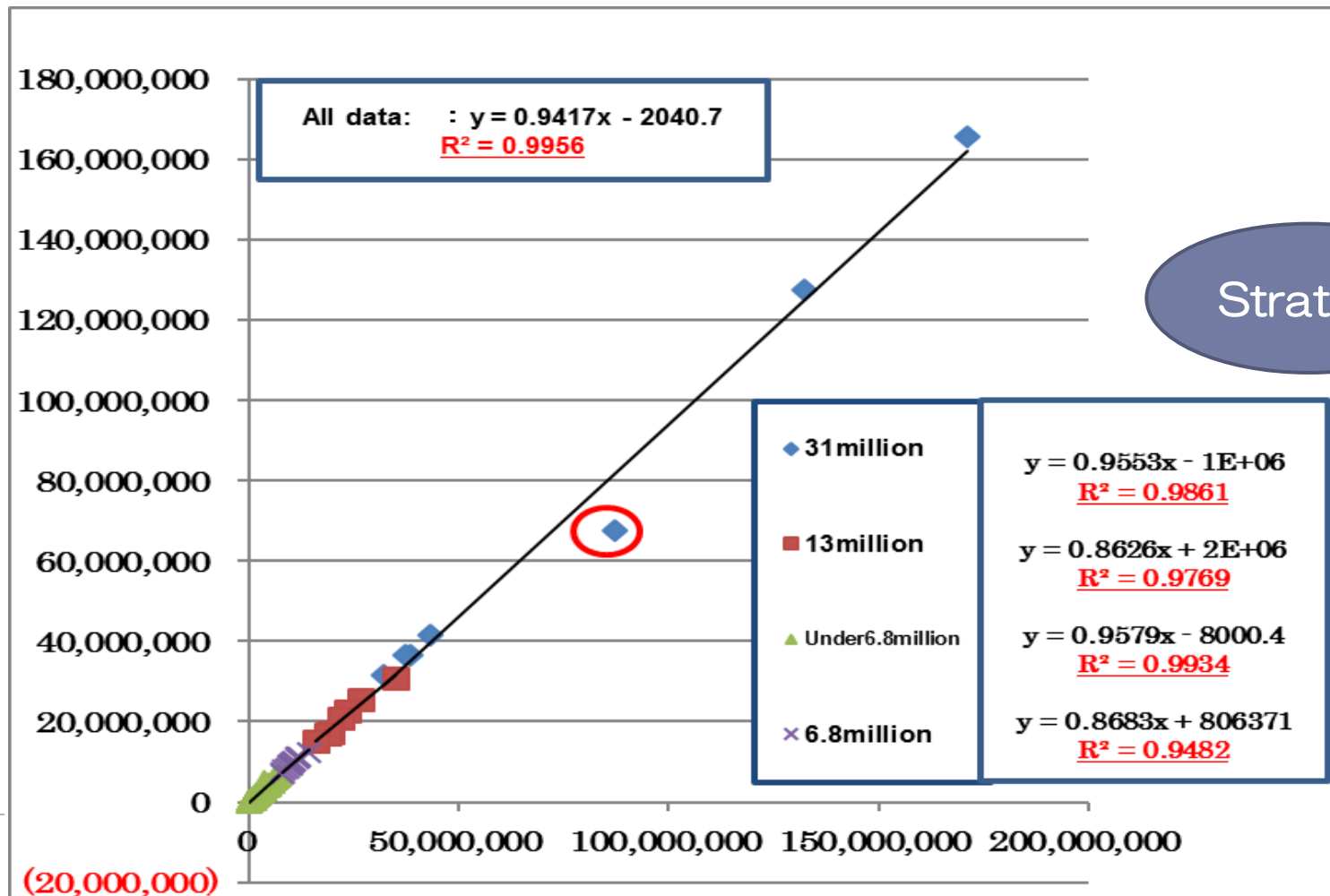


## 3.3 Integrated some analysis results

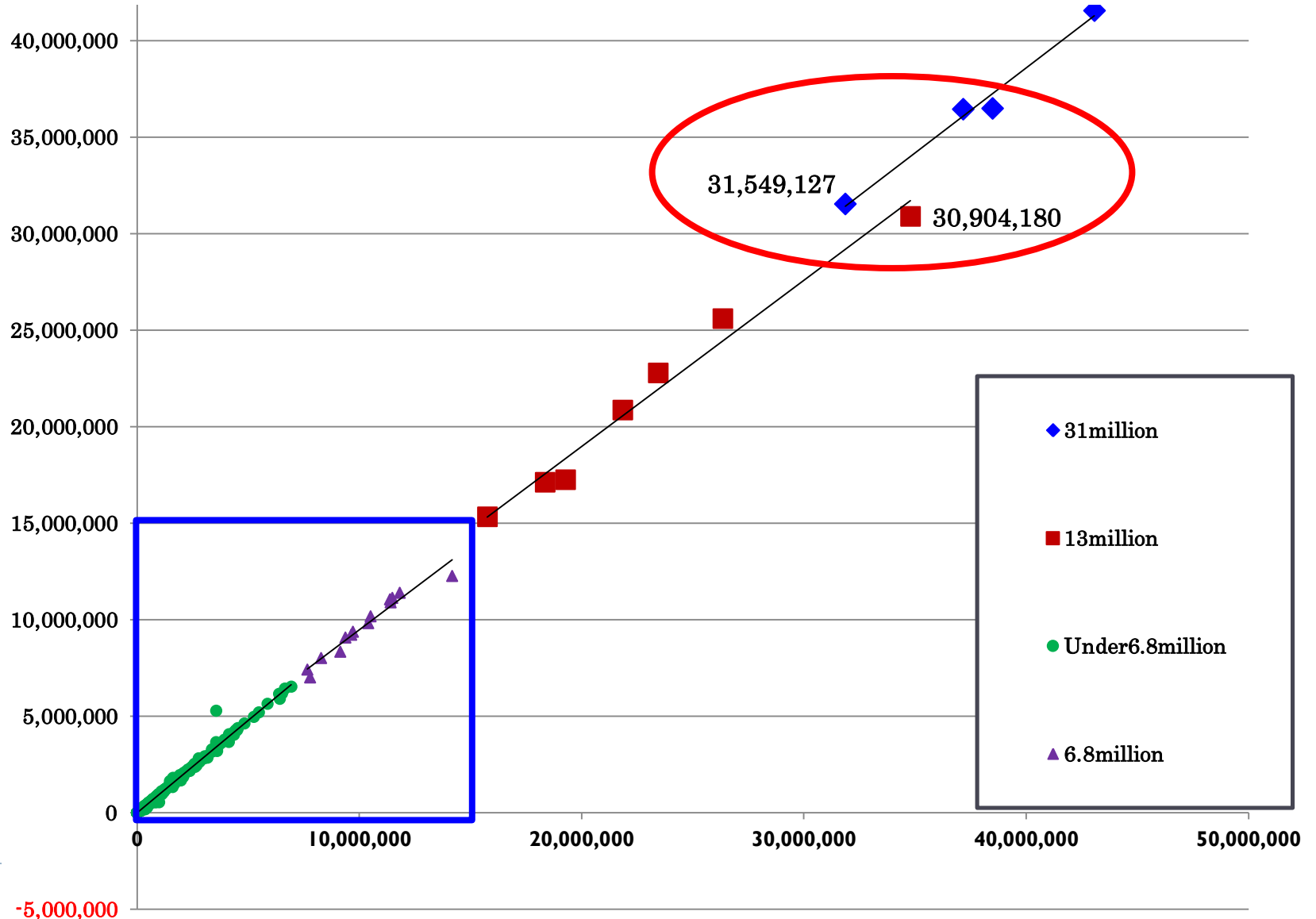


# 4. Evaluation of Boundary Value by Chow Test

Dependent variable is the sales, and explanatory variable is the Expenses.



# 4. Evaluation of Boundary Value by Chow Test



# 4.Evaluation of Boundary Value by Chow Test

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The Expenses was divided boundary value of under 6.8 million and 6.8 million to 13 million yen by each stratification.

- ▶ Result of the Chow Test
  - ▶  $F = 20.0103$ ,  $df1 = 2$ ,  $df2 = 781$ ,
  - ▶  $P\text{-value} = 3.35e-09$
  - ▶ Evaluation of F value:
    - ▶ When  $1 \leq F \leq F_{\alpha}$ ,  $P > 0.05$  is equal variables,
    - ▶ And  $F > F_{\alpha}$ ,  $P < 0.05$  is unequal variables.
- ▶ P value is under 0.05, therefore, its boundary value is effective.

# 5. Evaluation of Linear Regression Analysis for Chow Test by AIC

## Results of linear regression analysis

| Coefficient | (Intercept) | Expenses | Cost of sales | SGA   | TWS    | df | AIC             |
|-------------|-------------|----------|---------------|-------|--------|----|-----------------|
| lm All      | 4,605.5     | 1.021    | -0.026        | 0.236 | -0.060 | 6  | <u>18,917.4</u> |
| lm 1        | -1,679.7    |          | 1.042         | 0.346 | 2.075  | 5  | 22,158.6        |
| lm 2        | -12,023.5   |          | 1.083         |       | 2.457  | 4  | 22,167.0        |
| lm 3        | 146,400.0   |          | 1.023         | 1.263 |        | 4  | 22,293.6        |
| lm 4        | 267,900.0   |          | 1.296         |       |        | 3  | 22,489.0        |

SGA: Selling and Generally Administrative expenses

TWS: Total Wages and Salaries

# 6 Conclusion

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- ▶ Achievement of the study
  1. Multi-stratification of the Sales based on the regression tree
    - ▶ Evaluation
  2. Boundary value by Chow Test
  3. Linear Regression Analysis for Chow Test by AIC
- ▶ Future research is an extension to other economic surveys based on the experience of authentic information in the aggregate the EC2012.

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Thank you very much  
for your attention.

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